

## Reference Engle Martin & Associates

### Challenges:

Before ThinPrint, "our biggest issue was compressing the print jobs from our terminal servers back to our branch office users. Additionally, we had native driver issues." Engle Martin was looking to achieve "seamless printing from our terminal servers to the branch offices while only consuming a fraction of the bandwidth that we currently were."



### Solution – Read more about how Ted overcame his printing challenges

Engle Martin's printing environment is mostly comprised of terminal servers accessed in branch or home offices. ThinPrint has been deployed for over 8 years and is used by 520 employees.

After the installation of ThinPrint "it has allowed us to alleviate the burden of installing printer drivers on servers, and end users' computers. 150 printers are able to be managed and accessed from one location."

"My favorite feature is the ease of adding printers to any users' computer." With ThinPrint Management Center admins can control the print environment from a centralized location, especially useful with a majority of Engle Martin's employees using terminal services.

With ThinPrint's high compression rates and bandwidth conservation, Engle Martin has quicker, more stable printing and higher print quality. "The bandwidth compression cannot be matched by anyone else." Employees "are happy that they are able to print without it slowing down the network." ThinPrint has helped save time and increase overall productivity.

ThinPrint has improved the printing environment and has fixed the native driver issues that Engle Martin was encountering. Ted is very satisfied with his investment in ThinPrint and happy with how much time he is able to save.



#### ABOUT ENGLE MARTIN & ASSOCIATES:

In 1997, Engle Martin & Associates was formed with a comprehensive business philosophy: to provide the best insurance claim adjustment results in the industry, present the most talented personnel, foster an innovative and professional leadership team, and develop client-focused technology. Today, with 59 offices and 600+ employees, Engle Martin is a national company that continues to set new standards for the industry. By fully engaging with our clients, we develop customized, result-oriented solutions that not only satisfy, but also surpass the industry's claims needs.

[www.englemartin.com](http://www.englemartin.com)



*"There are not a lot of players in the market for what they do, but ThinPrint has the best compression and bandwidth throttling. I have used it for many years, and have been impressed with how we can send large print jobs across the country and not affect our overall network."*

-Ted Voyles, Jr. Support Desk Tech

### Facts

Customer:	Engle Martin & Associates
Sector/industry:	Insurance
Solution:	ThinPrint Engine 10
IT Infrastructure	Microsoft Remote Desktop Services
Number of Employees:	700
Number of Printers:	150



## Printing with ThinPrint

**Mobile Session Printing with iOS Devices-** ThinPrint Mobile Print enables iPad and iPhone users to print directly from any remote and virtual desktop session to local printers.

**Remote Desktop Printing-** ThinPrint is the leading print solution for environments utilizing Microsoft Remote Desktop Servers.

**Thin Client Printing-** With ThinPrint, businesses print perfectly even when using thin and zero clients, and employees receive their printouts in full quality on their local and network printers regardless of the actual print scenario in place.

**Printing with Macs-** With the ThinPrint Client Mac, companies seamlessly integrate Macs into their ThinPrint environment and experience the diverse benefits the print solution offers for the many mac models.

**Printing in VDI Environments-** With ThinPrint, organizations benefit from comprehensive print support, regardless of whether they have a print server or not in their VDI environment.

**Printing from Branch Offices-** With a centralized print concept, companies can allow branch offices to be easily integrated and radically reduce administration costs associated with time, hardware and bandwidth requirement as well as eliminate print servers in the branch offices.

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## ABOUT THINPRINT

ThinPrint, with 15 years of continuous development and internationally-patented ThinPrint technology, is the leading provider of print management software and services for businesses. Whether printing from traditional PCs, mobile devices, thin clients, virtual desktops, or from the cloud, over 20,000 companies across all industries and of all sizes optimize their printing infrastructure and increase productivity thanks to ThinPrint. In addition, more than 100, and growing, Desktop-as-a-Service, and Software-as-a-Service providers deliver reliable, high-performance printing from the cloud to their customers all due to ThinPrint. The investment in ThinPrint leads to a fast ROI because the easy-to-implement and manage print system reduces the burden on IT departments, results in significant performance improvements to the network while ensuring optimal, reliable print support at every workplace. ThinPrint technologies and components enable its use in almost any infrastructure and take into account integration of branch and home offices as well as mobile employees. The solutions are developed and rigorously tested at ThinPrint's headquarters in Berlin – software Made in Germany. Offices in the United States, the UK, Australia and Japan, as well as more than 200 channel partners around the world offer direct and on-site customer care. Thanks to numerous OEM partnerships, ThinPrint technology components are integrated in a variety of terminals, print boxes and thin client of leading hardware manufacturers. Special significance is placed on the strategic partnerships of the company with Citrix Systems, Fujitsu, Fuji Xerox, Hewlett-Packard, IGEL, Konica Minolta, Kyocera Mita, Lexmark, Microsoft, OKI, Samsung, VMware, and Wyse.